

## Pre-Enrollment Information / Right to Know Main and Additional Campus's

For additional pre-enrollment information please see the Consumer Information document for The Academy.

### **Licensing Requirements in Pennsylvania**

- Cosmetology graduates completing 1250 hours and all course work and fulfilling Satisfactory Academic Progress requirements may take the state board exam to receive a cosmetology license in Pennsylvania.
- Teacher graduates completing 500 hours and all course work and fulfilling Satisfactory Academic Progress requirements may take the state board exam to receive a teacher license in Pennsylvania.
- Esthetics graduates completing 300 hours required by the PA State Board of Cosmetology plus an additional 50 hours in makeup and eyelash extensions totaling 350 hours and all course work and fulfilling Satisfactory Academic Progress requirements may take the state board exam to receive an esthetics license in Pennsylvania.
- Manicuring graduates completing 200 hours and all course work and fulfilling Satisfactory Academic Progress requirements may take the state board exam to receive a manicuring license in Pennsylvania.
- The state(s) that the school has determined the above programs meet curriculum educational requirements at the main location for licensure and certification is Pennsylvania. The school has not determined if the programs meet curriculum educational requirements for licensure and certification in any other state.
- The Salon Professional Academy has not verified the curriculum transferability to any other state. Students should be aware that other states' licensure requirements are subject to changes.
- Students are encouraged to check with their state licensure board to confirm licensure requirements and obtain additional guidance as needed from the respective licensure board.

### **Licensing Requirements in Washington, D.C. - Additional Campus**

- Cosmetology graduates completing 1500 hours and all course work and fulfilling Satisfactory Academic Progress requirements may take the state board exam to receive a cosmetology license in Washington, D.C.
- Instructor graduates completing 1000 hours and all course work and fulfilling Satisfactory Academic Progress requirements may take the state board exam to receive an instructor license in Washington, D.C.
- Esthetics graduates completing 600 hours and all course work and fulfilling Satisfactory Academic Progress requirements may take the state board exam to receive an esthetics license in Washington, D.C.
- Master Esthetics graduates completing 600 hours and all course work and fulfilling satisfactory Academic Progress requirements may take the state board exam to receive a master esthetics license in Washington, D.C.
- Nail Technology graduates completing 350 hours and all course work and fulfilling satisfactory Academic Progress requirements may take the state board exam to receive a master esthetics license.
- The state(s) that the school has determined the above programs meet curriculum educational requirements at the main location for licensure and certification is Washington, D.C. The school has not determined if the programs meet curriculum educational requirements for licensure and certification in any other state.
- The Salon Professional Academy has not verified the curriculum transferability to any other state. Students should be aware that other states' licensure requirements are subject to changes.
- Students are encouraged to check with their state licensure board to confirm licensure requirements and obtain additional guidance as needed from the respective licensure board.

### **Graduation, Licensure, and Placement Rates**

#### **The Department of Education requirements for programs:**

The Academy must count completed or graduated students as those who have completed or graduated by the end of the 12-month period ending August 31 of the prior award year during which 150% of the normal time for completion or graduation from their program has lapsed. Therefore, the statistics listed below are based on students who began their program between 9-1-2018 to 8-31-2019, allowing for 150% of the normal time for

completion or graduated by August 31, 2021. The annual rates are based on the full-time, first-time certificate (diploma) seeking students. Normal time is the amount of time necessary for a student to complete all requirements for a diploma (certificate) according to The Academy's catalog. Rates below are for Title IV approved, GE Programs. The placement rates for students completing a gainful employment program are determined under a methodology developed by the National Center for Education Statistics (NCES). **NOTE:** Graduation rates disaggregated by gender, major racial and ethnic subgroup, recipients of a Federal Pell Grant, recipients of a subsidized Stafford Loan who did not receive a Pell Grant and students who did not receive either a Pell Grant or subsidized Stafford Loan can be found at <http://nces.ed.gov/collegenavigator/>. The Academy will make available upon request information regarding the placement / employment of and source of / time frames of the information and types of employment obtained by its graduates prior to enrolling or entering into any financial obligation with The Academy.

**Main Location Address: 415 D Orchard Avenue, Altoona, PA 16601**

**Cosmetology**

**Graduation/Completion Rate: 93%**

**Licensure: 62%**

**Placement: 85%**

**Teacher** (Title IV is not approved for this program)

**Esthetics** (Title IV is not approved for this program)

**Manicuring** (Title IV is not approved for this program)

**Additional Location Address: 90 K St NE # 103, Washington, D.C. 20002**

**Cosmetology** (This program was not approved for Title IV funding during this reporting time frame)

**Instructor** (This program was not approved for Title IV funding during this reporting time frame)

**Esthetics** (This program was not approved for Title IV funding during this reporting time frame)

**Master Esthetics** (This program was not approved for Title IV funding during this reporting time frame)

**Nail Technology** (This program was not approved for Title IV funding during this reporting time frame)

**Accreditation reporting time frames of 1-1-2020 to 12-31-2020**

**Statistics below are from the most recent NACCAS Annual Report based on the calendar year 2020.**

**Below are the rates and verbiage according to NACCAS regulations.** Minimum outcomes thresholds: 50% graduation; 60% placement; 70% licensure exam pass rate.

*The Graduation Rate* is based on all students scheduled to graduate the program in 2020. Of those students scheduled to graduate in 2020, the percentage that actually graduated before November 30, 2021. The scheduled graduation date is derived from a student's most recent contract end date taking into account all leave of absences, schedule changes and re-enrollments. A student may count as a graduate if they have completed all applicable graduation requirements at The Academy. *The Licensure Rate* is based on graduates from the 2020 graduation cohort who sat for all required parts of the licensure exam prior to 11-30-2021. A student in the licensure cohort may count as a "pass" if they have passed all required portions of the national/state examination prior to 11-30-2021. *The Placement Rate* is based on a graduate who is or has been employed in a field for which their training prepared them (i.e., in a position within the beauty and wellness industry that directly relates to their field of training) after graduation and prior to November 30, 2021. Graduates who obtain temporary positions (i.e., positions where there is an expectation prior to the graduate's hire that the employment relationship between the employer and graduate will not last more than one month)

**Main Location Address: 415 D Orchard Avenue, Altoona, PA 16601**

The institution's accrediting agency has allowed flexibilities to the institution in the publication of its student outcome rates if the COVID-19 Pandemic has significantly impacted the ability of students to successfully graduate, sit for licensure, and/or obtain employment. Any rates reported below that have been modified in accordance with these flexibilities have been adjusted in one of the following manners as indicated.

Some students who previously enrolled at this institution and were unable to successfully graduate, sit for licensure, and/or obtain employment attested that they were unable or unwilling to do so specifically due to the COVID-19 Pandemic. Students who made such attestations have been excluded from the calculation of this rate.

**Cosmetology**

**Graduation Rate:** 80.56%  
**Licensure Rate:** 86.36%  
**Placement Rate:** 87.5%

**Esthetics**

**Graduation Rate:** 80%  
**Licensure Rate:** 100%  
**Placement Rate:** 60%

**Manicuring**

**Graduation Rate:** 100%  
**Licensure Rate:** 100%  
**Placement Rate:** 62.5%

**Teacher** – This program was not offered during this reporting time frame

**Accreditation requires disclosure of combined rates of all programs**

Combined graduation rate is 84.21%, combined licensure rate is 91.43%, combined placement rate is 78.38%.

**Additional Location Address: 90 K St NE # 103, Washington, D.C. 20002**

The institution’s accrediting agency has allowed flexibilities to the institution in the publication of its student outcome rates if the COVID-19 Pandemic has significantly impacted the ability of students to successfully graduate, sit for licensure, and/or obtain employment. Any rates reported below that have been modified in accordance with these flexibilities have been adjusted in one of the following manners as indicated.

Some students who previously enrolled at this institution and were unable to successfully graduate, sit for licensure, and/or obtain employment attested that they were unable or unwilling to do so specifically due to the COVID-19 Pandemic. Students who made such attestations have been excluded from the calculation of this rate.

**Cosmetology**

**Graduation Rate:** 75%  
**Licensure Rate:** 100%  
**Placement Rate:** 83.3%

**Esthetics**

**Graduation Rate:** 98.33%  
**Licensure Rate:** 100%  
**Placement Rate:** 100%

**Instructor**

**Graduation Rate:** 100%  
**Licensure Rate:** 100%  
**Placement Rate:** 100%

**Master Esthetics** – No students were scheduled to graduate in this reporting time.

**Nail Technology** – No students were scheduled to graduate in this reporting time.

**Accreditation requires disclosure of combined rates of all programs**

Combined graduation rate is 92.59%, combined licensure rate is 100%, combined placement rate is 89.47%.

**Combined Rates for both the main and additional location(s)**

Combined graduation rate is 89.13%, combined licensure rate is 95.71%, combined placement rate is 82.14%.

**Gender Policy**

The Academy does not discriminate on the basis of sex, age, race, color, religion, disability, national origin, or ethnic origin in admitting students nor does it recruit students already attending or admitted to another school offering similar programs of study. The enrollment in our industry is primarily female, however; gender is not considered in any factor of enrollment and has no bearing on admitting financial aid or non-financial aid students.

**Vaccination Policy**

The Academy does not require vaccination records for admittance to The Academy. Because we respect the rights and decisions of all parties concerning childhood vaccines, we do not require these records for admittance.

**Physical Demands Placed On the Body**

There are physical demands placed on the body in most careers. Care must be taken to protect your back, legs, and feet. One way to do this is strength training to enhance your back, abdomen, and leg muscles. Regular exercise will help to promote all over body conditioning and will improve circulation in your legs and feet. We recommend consulting your doctor before beginning any exercise program. Because this job

requires that you stand / sit for long periods of time, it is suggested that you wear proper fitting, supportive shoes, and support hose. These are not a requirement but will help to increase your chances of longevity in the profession.

### **Safety Requirements**

Safety suggestions with this profession would include wearing shoes that would not be slippery when walking on a damp floor. All hair needs to be swept up following each haircut to minimize accidents. All water spilled should also be wiped up as quickly as possible. It is the responsibility of each student to promote a safe work environment. Gloves should be worn during chemical services to reduce any allergic reaction that an individual may have to certain chemicals. Any product that would accidentally get in the eyes should be flushed thoroughly with water. Seek medical attention if irritation continues.

### **Compensation Expected**

Our graduates will find a variety of employment opportunities and a variety of earning potential within our industry, including salary and gratuities in an **entry-level position** depending on the work schedule and the area population. A commission scale is commonly used to pay industry professionals resulting in much higher pay after an introductory period of several months. Retail commission is also common. Some salons / spas now offer benefits resulting in higher earnings.

Booth rental is popular in some areas of the country. A booth rental salon operates as an independent salon therefore; income of the owner / service provider will be based on profitability and best business practices. For more information on compensation please visit the US Bureau of Labor Statistics website at:

<http://www.bls.gov/bls/blswage.htm>

### **Employability:**

The Salon Professional Academy curriculum prepares students for today's salons and spas. Our students receive training in the basic as well as cutting-edge, advanced technical skills, client communication skills, client retention, pre booking, and retail sales skills. Advice and feedback is received from The Academy Advisory Board members who include salon and spa owners, professional educators and business owners to aid The Academy in gaining the most current information provided from the labor market. Employer surveys are sent to salons that hire our graduates, so The Academy stays current with salon owner recommendations regarding our graduate's preparedness for today's salon environment.

**I have read and understand the information provided above. I have received this information prior to signing my Enrollment Agreement (Contract). I also acknowledge that I have reviewed the median student loan debt for The Academy that is posted on The Academy's website at [www.tspaAltoona.com](http://www.tspaAltoona.com) or [www.tspadc.com](http://www.tspadc.com) and The Academy Consumer Information.**

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Student Signature

Date